

Creating innovation, manufacturing solutions.



| History | Today | Numbers | Vision | Mission | Targets | Customer Care | Production | Products Offer | Clients |





### **Our History**

Constantly innovating from over 60 years.



Startup year and beginning of printing activity.



Production of boxes in Offset is added to printing activity.



Production of corrugated cardboard boxes in Flexo printing begins.



Installation of the first corrugating line for cardboard sheets.

Lic Packaging becomes the only printing and paper Company in Italy with "in House" production of corrugated cardboard.



Lic Packaging designs, develops, patents and launches

QET (Quick Easy Top)

the first transportation pack that turns into an exposition display.



The Company is certified ISO 9001.





With the entry of SAICA International Lic Packaging acquires a European profile.



Approval and implementation of an investment plan of 40 million euro in research, innovation and manufacturing capability strengthening.



Creation of the Display Division dedicated to designing, developing and manufacturing exposition solutions for the point-of-sale.



Lic Packaging is certified ISO 22000 for food safety.





The company obtains environmental certifications FSC and PEFC.





In order to follow its eco-friendly policy Lic Packaging installs its own Photovoltaic System producing today up to 1.000.000 kWh/year.





With the acquisition of Majrani Europe Lic Packaging's Display Division strengthens and completes its offer of exposition solutions for the point-of-sale.



Lic Packaging's R&D Team designs and develops HT Board®. A revolutionary material according to nature.







### Lic Packaging Today

It's an Italian Company that designs, industrialises and manufactures Packaging and Display Solutions for transportation, sales and exposition.





#### Our locations

Headquarter & Production site:

BRESCIA - ITALY

Commercial and Design offices:

BRESCIA - MILAN - ROME - PARIS - GENEVA





### Lic Packaging

Just few numbers





125 million sqm

of cardboard processed and produced...





### 4.691

...new projects developed, manufactured and delivered in 2015.





loyal and satisfied customers since over 10 years.







80.000 sqm

overall Company area of which 45.000 sqm covered.





238
employees.











+9,5%

Turnover 2015 vs. Turnover 2014.





"We want to be the benchmark of excellence in Italy and of the Made in Italy in Europe. A company that through constant innovation and efficiency grows to become market leader in the design, industrialization and manufacturing of Packaging and Display Solutions for transportation, sales and exposition".

Cristina e Piero Bertoldo





To become the market leader Company in Europe through the enhancement of our human resources, the satisfaction of our customers, the respect of our promises, the quality of our products and services.





### **Our Targets**

#### 2016/2017

Opening of new sales and design offices in Germany and UK. "Strategic Action Plan" to increase Turnover on the European market.

2018

To be certified ISO 14000 for the environmental management policy.

2016/2020

Investment plan for R&D and Sales development of €12 millions.

2016

Budget Turnover €80 million

2020

Budget Turnover €100 million





#### **Customer Care**

The customer satisfaction is at the center of our world.



#### SALES FORCE

with an high technical Know How

#### LOGISTICS

picking, packing and on time delivery.

#### CUSTOMER SERVICE

available, reliable, skilled.

QUALITY CONTROL after production.

### Customer Satisfaction

CREATIVE & DESIGN OFFICE

creativity, design, and renderings.

#### **PRODUCTION**

latest generation industrial plants and on line QC.

QUALITY CONTROL incoming goods.

TECHNICAL & \
INDUSTRIAL OFF.

technical development, industrialization and processes.





#### **Our Production**

Planning and innovation skills, industrial power and efficiency.





### Corrugated Cardboard Manufacturing

BHS 2800 (400 m/min)

BHS 2200 (200 m/min)

Waves G, F, E, B, C, EE, EB, BC.





### Offset Printing

KBA Rapida 120x162 6 colors + water based UV laquering Printing on cardboard

KBA Rapida 120x162
6 colors + water based UV laquering
Printing on corrugated cardboard
(Waves G, F, E)





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#### Coupling

Coupler Stock 160x160

Coupler Oppliger Sintesy 160x160





#### Flexo HD Printing

Bobst 110x160, 6 colors

Göpfert 160x280, 7 colors





#### Flat Die-cutting

Bobst 142E 100x140

Bobst CER 162 110x162

Bobst SPO 160 A Matic 110x160 two Flexo colors + laying separator

Bobst Mastercut 1.7 130x170 + laying separator

**Manual** 120x200

Semiautomatic 120x170





#### Flat Die-cutting

Bobst 142E 100x140

Bobst CER 162 110x162

Bobst SPO 160 A Matic 110x160 two Flexo colors + laying separator

Bobst Mastercut 1.7 130x170 + laying separator

Manual 120x200

Semiautomatic 120x170

#### Rotative Die-cutting

Göpfert 160x280





### Pasting & Gluing

Vega 1100

Vega Pegaso 1300

Revicart 1650 Twin feed

Revicart 2000 Twin feed

Revicart 3000 Twin feed

Manual gluing desks.





#### Casemakers

Martin 618, 4 colors

Emba 170, 4 colors

Emba 244, 4 colors

Martin 1632NT, 3 colors with on line stitching





#### Logistics

15.000 sqm of owned warehouse

4.000 sqm of manual laboratory: gluing, assembling, filling

70 transportation vehicles daily moved (in/out)

1.700 pallets of products outgoing every day





#### **Products Offer**

Creativity, innovation, quality and efficiency are the keywords.





### **Packaging**

A winning pack is just like a tailored suit, must be developed following client's and product's needs.





## QET (QUICK EASY TOP)

Two parts for only one piece in stock.

Safe Transportation and elegant exposition.

Packing with traditional technologies.

Manual opening, easy, fast and safe.

Ready to be exhibited on the point-of-sale.





### RSC (REGULAR SLOTTED CASES)

Also known as American boxes, they are made cardboard of printed/customized using Flexo or Offset technology, pasted using Casemakers or Fold & Paste machines.

> By adding a perforation step they can be easily transformed into SRP (Shelf Ready Pack).





#### **Folding Cases**

Primary and secondary packaging printed using
Flexo or Offset technology they are
folded and pasted directly on the production line.
We can make folding cases with automatic bottom,
with self-mounting hives,
with german bottom or with 4/6 corners.



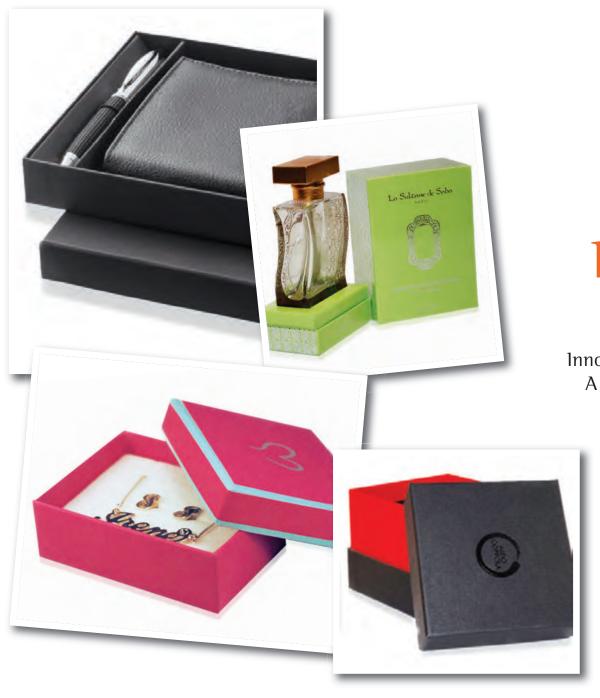


# Wrap and Die-cut products

Designed to ensure the maximum of flatness and stability during automatic filling/assembling.

These packagings are printed using
Flexo or Offset technology and then die-cut with flat or rotating machines.





### **Luxury Packaging**

Cross shaped boxes, T-shaped box cases,
Monocouvette and Creative cases.
Innovative and trendy solutions with an elegant Design.
A packaging for the high-end market created using sophisticated materials and decorations.





#### Displays & Solutions for the Point-of-sale.

To effectively enhance your products and brand in a winning way.





#### Floor Displays

Designed to expose creatively and to carry any type of product and weight, ensuring stability, long time durability and transportation efficiency.





#### **Counter Displays**

Designed to push purchasing impulse and product direct contact in a reduced space. Functional and creative they ensure a safe transportation to the Point-of-sale.





# Promotional Islands & Tools

Solutions with a great communicative power designed to attract attention towards a product on a promotional/launching campaign.

Created to provide a unique experience of the Brand inside the Point-of-sale.





# Shelf & Visibility Tools

Creative and innovative solutions that can be made by using different kind of materials. Specifically designed to increase brand recognition and to direct consumers towards the product.





### **Digital Signage**

A Patented project which it is the result of total integration between the most modern communication technologies.

Real-time analysis of clients' buying behavior and measurement of sales results.





A revolutionary material designed to create EcoLogical packaging solutions, in monomaterial paper, with unique and innovative features.



#### Some of Our Clients...





### Some of Our Clients...





#### Some of Our Clients...







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